**Praveen.P **

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**Mobile: +91-9182828433**

**Professional Summary**

* 5 years of total IT experience of which **3.2** years of experience working **in salesforce.com Platform as Administrator and Developer**.
* Proficiency in **Apex classes,Triggers, Visualforce, Web Services, Migration** **tool**s like Eclipse and changesets.
* Experience Technical/Functional of SFDC CRM and experienced in Administration setup - Manage Users, Security Controls, Data Management, Validation Rules, Customization, configuration**.**
* Experience in **Apex Classes, Controllers, Triggers** considering governor limits and various other components as per the client and application requirements.
* Experience in **SOQL, SOSL, Batch Apex and Schedule Apex.**
* Worked in Salesforce Sandbox, Production Environments, Unit Testing and also with Eclipse IDE Force.com Plug-in environments.
* Extensively used different data tools – Import wizard, Export wizard, Apex Data Loader.
* Experience in implementing OWD, Role Hierarchy, Sharing and creating Custom Profiles, Permission Set, Email Templates, Page Layouts, Workflows, Approvals, Report and dashboards.
* Worked on integrating Salesforce instance/environment with internal applications as well legacy applications using REST API .
* Experience in the Salesforce.com product suite including Sales Cloud, Service Cloud.
* Experience in planning, solution design, configuration, validation and deployments.
* Experience in working with Eclipse and other Integrated Development Environments.
* Sound ability to integrate various business processes across different systems.
* Strong experience in working on user interface applications and professional web applications using HTML5, CSS3, etc.
* Experience in creating custom salesforce Lightning Components.
* Good understanding of (SDLC), Agile, Scrum and waterfall methodologies.
* Created and updated users, Reports and Dashboards.
* Extensive experience in writing **Test classes and Test Coverage** for all the apex classes designed.
* Good communication with interpersonal skills, co-operative and result oriented , quickly adapt to new environments & technologies with work independently with minimal supervision and also perform as part of a team with analytical and problem solving skills.

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| Technical Skills: |

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| Salesforce CRM | Apex Triggers, Lighting, Visualforce Pages, SOQL, SOSL, Components & Controllers, Custom Objects, Web services, Workflows & Approvals, Reports, Dashboards. |
| Web technologies & Languages | Visualforce Page, APEX, HTML, XML, AJAX, Java script, CSS, Java. |
| Tools | Force.com IDE, Force.com Explorer, Force.com Data Loader, Force.com Excel Connector, Force.com Platform (Sandbox and Production), Import & Export Wizard |
| Methodologies | Water fall, Agile |
| Web Services | REST |
| Operating System | Windows, UNIX |
| Custom Integration | Workflows & Approvals, Reports, Dashboards, Bulk Emails, Security Controls |

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| Experience History |

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* Worked as a Salesforce developer in Katzion Technologies and Solutions Pvt Ltd from Oct-2019 to June-2021.
* Worked as a Salesforce Developer in Delta Technology and Management Services Pvt. Ltd from August-2018 to May-2019.
* Worked as software Engineer in Business Intelli Solutions Pvt Ltd from July-2016 to August-2018

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| Education: |

* B.TECH with Information technology 2008-2012 JNTUK.

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| Projects |

**Project #4 : Dealer CLMS**

**Company : Katzion, Hyderabad**

**Client : Volkswagen Group of Australia**

**Description:** Volkswagen Group, is a German multinational automotive manufacturing corporation. It designs, manufactures, and distributes passenger and commercial vehicles, motorcycles, engines, and turbomachinery and offers related services including financing, leasing, and fleet management. To manage the services and offerings wants to utilize salesforce communities’ capabilities. By utilizing the community Platform this project acts as a tool for the Dealers to manage their leads, Cases, opportunities, Marketing Plans, Policies and Vehicle stocks.

**Role and Responsibilities:**

* Generate Objects, Fields, and Page layouts.
* Involvement in the requirements gathering.
* Understanding and analyze business process and to design solutions.
* Developed the Custom Lightning pages for communities.
* Working on the Security model using Profiles, Roles.
* Developed Apex Classes, Triggers.
* UAT and Prod Deployment.
* Created Reports for end users for analysis.
* Create a Batch Class while updating huge records.

**Project #3 : Waste Management System**

**Company : Delta Technologies, Hyderabad**

**Client : Cleanaway**

**Description:** Cleanaway is Australia’s leading waste management, recycling and industrial service company. Waste management refers to the activities connected with the collection and disposal of wastes that involves Waste Recycling, waste collection, waste transportation, Waste segregation, and waste disposal. Also this project deals with the Liquid and solid waste types. So for this we have used salesforce for sales and service cloud activities.

**Role and Responsibilities:**

* Generate Objects, Fields and Page layouts.
* Error handling, Maintain and monitor jobs.
* Coding and unit testing.
* UAT and Prod Deployment.
* Created Reports for end users for analysis.
* Involvement in the requirements gathering.
* Understanding and analyze business process and to design solutions.
* Generate Objects, Fields and Page layouts.
* Working on the Security model using Profiles, Roles and Sharing Model (Organizational-wide defaults & Sharing rules) settings.
* Developed Apex Classes, Triggers and Visualforce pages.
* Create a Batch Class while updating huge records.
* Design and develop Workflow rules / Approval Processes.
* Taking part in for data migration process for existing system from/into SalesForce.com.
* Import/Export records to Salesforce via Data Loader.
* Participatng in customers discussions and provided necessary clarifications to customer.
* Responsible for migrating data from one sandbox to another sandbox using eclipse and change sets.
* Participated and given Knowledge Transfer sessions.

**Project #2 : Partner PRO Portal**

**Company : Business Intelli Solutions**

**Client : Red Cap Antennas**

**Description**: The Partner PRO Portal is a management software tool for partners that runs on a best-in-class, data management technology created to simplify the process of collaboration for customer projects, ultimately providing customers faster access to Red Cap Antennas technology. The Partner PRO Portal enables a whole new approach to collaboration with features that will fundamentally change the way work with partners.

**Role and Responsibilities:**

* Involvement in the requirements gathering.
* Understanding and analyze business process and to design solutions.
* Generate Objects, Fields and Page layouts.
* Working on the Security model using Profiles, Roles and Sharing Model (Organizational-wide defaults & Sharing rules) settings.
* Developed Apex Classes, Triggers and Visualforce pages.
* Create a Batch Class while updating huge records.
* Design and develop Workflow rules / Approval Processes.
* Taking part in for data migration process for existing system from/into SalesForce.com.
* Import/Export records to Salesforce via Data Loader.
* Participatng in customers discussions and provided necessary clarifications to customer.
* Responsible for migrating data from one sandbox to another sandbox using eclipse and change sets.
* Participated and given Knowledge Transfer sessions.

**Environment:** Apex, Visual force, Force.com IDE, Apex data loader.

**Project #1 : Sales Management**

**Company : Business Intelli Solutions**

**Client : United super Markets**

**Description:** Sales Management is generally developed for product selling stores and other shops of the same type. This helps them to do billing and account maintenance. As it can be used by a wide variety of outlets (Retailers and Wholesalers) to automate the process of manually maintaining the records related to the subject of maintaining the stock and cash flows. The main goal of the application is to maintain the records of Sales and account details with cash transaction maintenance.

**Roles & Responsibilities:**

* Requirement Gathering and Analysis, Task Analysis
* Solution Design, Creating Functional Specifications, High level and Low Level Design, Test Plans, Code Reviews, Technical training and mentoring, Technical Input for building new work pipeline.
* Worked closely with Business Users in improving their business processes by suggesting the best practices that are possible through Salesforce.com- the world’s first commercial Software as a Service (SAAS) application running in Cloud Computing Environment.
* Extensively worked with custom objects, custom fields, custom settings, page layouts, Workflow Alerts and Actions, Approval Process, Validation Rules.
* Worked on Salesforce.com Development by developing the presentation layer in Visual force and business logic in Apex Programming by creating/using the Classes, Triggers, Controllers, components, Batch Apex and Web Services API.
* Involved in the **Modularization** of complex classes into smaller components.
* Involved in the creation of various **reusable visual force components**.
* Worked on bulk data migration from Excel, MS outlook and Legacy Systems to Salesforce.com using Workbench, Apex Data Loader and Import Wizard.
* Invoived in daily Stand up Meetings,